# Supplementary Online Appendix for "Do Poor Countries Really Need More IT?"

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#### Appendix S.1. Data Construction

This appendix lays out our procedure for estimating stocks and income shares for ICT and non-ICT (NICT) capital within a sample of 67 countries at various levels of development. We start by constructing ICT stocks in a way that is conceptually consistent with standard datasets, such as the Penn World Table (PWT) or the Total Economy Database (TED). We then use the methodology described by Eden and Gaggl (2018) in order to decompose total income (as measured by GDP in the PWT) into the portions that goes to labor, ICT capital, and NICT capital, respectively. For our two alternative structural approaches to gauge IT capabilities across countries, we further merge industry level data on value added from the Groningen Gorwth and Development Centre's 10 Sector Database (GGDC10) as well as wage and employment data from the International Labor Organization (ILO). Tables S.1 and S.2 give an overview of the country coverage and sample overlap.

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Table S.1: Data Summary (Part 1)

Number of Years with Data: 1992-2011

|                   |       |     |            | Nu                | mber of ' | Years with Da | ta: 1992-2011  |               |
|-------------------|-------|-----|------------|-------------------|-----------|---------------|----------------|---------------|
| Country           | Code  | Y/L | Inc. Perc. | PWT+WITSA+ITU+ICP | TED       | GGDC10        | ILO Occ. Wages | ILO Occ. Emp. |
| Total No. of Coun | tries |     |            | 67                | 62        | 32            | 28             | 31            |
| Kuwait            | KWT   | 150 | 5          | 20                | 20        |               |                |               |
| Singapore         | SGP   | 144 | 5          | 20                | 19        | 20            |                |               |
| Norway            | NOR   | 122 | 5          | 20                | 20        |               | 1              | 1             |
| Switzerland       | CHE   | 110 | 5          | 20                | 20        |               |                | 1             |
| Saudi Arabia      | SAU   | 102 | 5          | 20                | 20        |               |                |               |
| United States     | USA   | 100 | 5          | 20                | 20        | 19            |                |               |
| Hong Kong         | HKG   | 100 | 5          | 20                | 20        | 20            | 1              | 1             |
| Netherlands       | NLD   | 92  | 5          | 20                | 20        | 20            |                |               |
| Ireland           | IRL   | 90  | 5          | 20                | 20        |               |                |               |
| Austria           | AUT   | 89  | 5          | 20                | 20        |               | 1              | 1             |
| Australia         | AUS   | 88  | 5          | 20                | 20        |               |                |               |
| Sweden            | SWE   | 87  | 5          | 20                | 20        | 20            |                |               |
| Germany           | DEU   | 86  | 5          | 20                | 20        |               | 1              | 1             |
| Denmark           | DNK   | 86  | 5          | 20                | 20        | 20            |                |               |
| Belgium           | BEL   | 84  | 5          | 20                | 20        |               | 1              | 1             |
| Canada            | CAN   | 83  | 5          | 20                | 20        |               | •              | •             |
| Finland           | FIN   | 81  | 5          | 20                | 20        |               | 1              | 1             |
| Taiwan            | TWN   | 81  | 5          | 20                | 20        | 20            | •              | •             |
| France            | FRA   | 76  | 5          | 20                | 20        | 20            |                |               |
| United Kingdom    | GBR   | 73  | 5          | 20                | 20        | 20            | 1              | 1             |
| Italy             | ITA   | 72  | 5          | 20                | 20        | 20            | •              | •             |
| Japan             | JPN   | 69  | 5          | 20                | 20        | 20            |                |               |
| Spain             | ESP   | 66  | 4          | 20                | 20        | 20            | 1              | 1             |
| Korea             | KOR   | 65  | 4          | 20                | 20        | 20            | 1              | 1             |
| New Zealand       | NZL   | 64  | 4          | 20                | 20        |               |                |               |
| Israel            | ISR   | 63  | 4          | 20                | 20        |               |                |               |
| Czech Republic    | CZE   | 58  | 4          | 20                | 20        |               | 1              | 1             |
| Slovenia          | SVN   | 57  | 4          | 20                | 20        |               | 1              | 1             |
| Portugal          | PRT   | 54  | 4          | 20                | 20        |               | 1              | 1             |
| Greece            | GRC   | 53  | 4          | 20                | 20        |               | 1              | 1             |
| Slovakia          | SVK   | 51  | 4          | 20                | 20        |               | 1              | 1             |
| Hungary           | HUN   | 46  | 4          | 20                | 19        |               | 1              | 1             |
| Russia            | RUS   | 46  | 4          | 20                | 16        |               |                | _             |
| Poland            | POL   | 45  | 4          | 20                | 19        |               | 1              | 1             |
| Malaysia          | MYS   | 42  | 4          | 20                | 20        | 20            | 1              | 1             |
| Chile             | CHL   | 41  | 4          | 20                | 20        | 20            | •              | *             |
| Uruguay           | URY   | 36  | 4          | 20                | 17        | 20            | 1              | 1             |
| Turkey            | TUR   | 35  | 4          | 20                | 19        |               | 1              | 1             |
| Turkey            | IOK   | 33  | 7          | 20                | 17        |               | 1              | 1             |

Source: Tables S.1 and S.2 combined summarize the total number of countries (first line) and the years of data per country within the various data sources used in this paper. The countries are sorted by GDP per capita (expressed as % of USA) and grouped into five quintiles, based on the full 182 countries in the Penn World Tables (PWT) in 2011. The underlying data sources are PWT, the World Information Technology and Services Alliance (WITSA), the International Telecommunication Union (ITU), the World Bank's International Comparison Program (ICP), the Groningen Gorwth and Develpment Centre's 10 Sector Database (GGDC10), and the International Labor Organization (ILO).

Table S.2: Data Summary (Part 2)

Number of Years with Data: 1992-2011

|              |      |     |            |                   | inoci oi | icais with De | ua: 1992-2011  |               |  |
|--------------|------|-----|------------|-------------------|----------|---------------|----------------|---------------|--|
| Country      | Code | Y/L | Inc. Perc. | PWT+WITSA+ITU+ICP | TED      | GGDC10        | ILO Occ. Wages | ILO Occ. Emp. |  |
| X7 1         | MEN  | 24  | 2          | 20                | 20       | 20            | 1              | 1             |  |
| Venezuela    | VEN  | 34  | 3          | 20                | 20       | 20            | 1              | 1             |  |
| Panama       | PAN  | 33  | 3          | 20                | 20       |               | 4              | 1             |  |
| Bulgaria     | BGR  | 32  | 3          | 20                | 20       | 20            | 1              | 1             |  |
| Mexico       | MEX  | 31  | 3          | 20                | 20       | 20            |                |               |  |
| Brazil       | BRA  | 30  | 3          | 20                | 17       | 20            |                | _             |  |
| Thailand     | THA  | 27  | 3          | 20                | 20       | 20            | 1              | 1             |  |
| Costa Rica   | CRI  | 26  | 3          | 20                | 20       | 20            | 1              | 1             |  |
| South Africa | ZAF  | 24  | 3          | 20                | 20       | 20            | 1              | 1             |  |
| Colombia     | COL  | 23  | 3          | 20                | 19       | 20            |                |               |  |
| Peru         | PER  | 21  | 3          | 20                |          | 20            | 1              | 1             |  |
| Jordan       | JOR  | 21  | 3          | 20                | 11       |               |                |               |  |
| China        | CHN  | 20  | 3          | 20                | 20       | 20            |                |               |  |
| Tunisia      | TUN  | 20  | 3          | 20                | 20       |               |                |               |  |
| Ukraine      | UKR  | 20  | 3          | 20                | 11       |               |                |               |  |
| Egypt        | EGY  | 20  | 3          | 20                | 20       | 20            | 1              | 1             |  |
| Ecuador      | ECU  | 20  | 3          | 20                | 20       |               |                | 1             |  |
| Indonesia    | IDN  | 18  | 2          | 20                | 19       | 20            |                |               |  |
| Sri Lanka    | LKA  | 17  | 2          | 20                | 10       |               | 1              | 1             |  |
| Jamaica      | JAM  | 15  | 2          | 20                | 20       |               |                |               |  |
| Morocco      | MAR  | 14  | 2          | 20                | 20       |               |                |               |  |
| Philippines  | PHL  | 12  | 2          | 20                | 20       | 20            |                |               |  |
| Bolivia      | BOL  | 11  | 2          | 20                | 20       | 20            | 1              | 1             |  |
| Nigeria      | NGA  | 10  | 2          | 20                |          | 20            |                |               |  |
| India        | IND  | 9   | 2          | 20                | 20       | 20            |                |               |  |
| Honduras     | HND  | 9   | 2          | 20                |          |               |                |               |  |
| Kenya        | KEN  | 5   | 1          | 20                | 11       | 20            |                |               |  |
| Cameroon     | CMR  | 5   | 1          | 20                | 20       |               |                |               |  |
| Senegal      | SEN  | 4   | 1          | 20                |          | 19            |                |               |  |
| Zimbabwe     | ZWE  | 3   | 1          | 20                | 11       |               |                |               |  |

Source: Tables S.1 and S.2 combined summarize the total number of countries (first line) and the years of data per country within the various data sources used in this paper. The countries are sorted by GDP per capita (expressed as % of USA) and grouped into five quintiles, based on the full 182 countries in the Penn World Tables (PWT) in 2011. The underlying data sources are PWT, the World Information Technology and Services Alliance (WITSA), the International Telecommunication Union (ITU), the World Bank's International Comparison Program (ICP), the Groningen Gorwth and Develpment Centre's 10 Sector Database (GGDC10), and the International Labor Organization (ILO).

#### Appendix S.2. Nominal ICT Investment

We start with estimating the stock of ICT and NICT capital for 72 countries at various levels of development, largely following the conceptual procedure in the PWT (and the TED). We use data on ICT spending from the World Information Technology and Services Alliance (WITSA) as well as the International Telecommunication Union (ITU). WITSA is currently the most widely used source for data on ICT spending on a global scale and is assembled using a combination of various surveys, vendor supply analysis and other statistics. Specifically, WITSA reports ICT spending for four categories: (1) computer hardware, (2) computer software, (3) computer services, and (4) communications. The sum of these four categories gives a fairly comprehensive picture of ICT expenditure around the world. However, as we are interested in constructing measures of the physical stock of ICT capital, it is important to notice that, conceptually, some of these WITSA spending measures represent investment spending but others consist primarily of rental fees. For example, while spending on internet subscriptions or telecommunication fees may comprise a substantial amount of ICT spending, it does not constitute investment: from a macro perspective, these are transfers between users of ICT capital and owners of ICT capital, more appropriately viewed as rental fees. From an aggregate perspective, an internet subscription does not require the sacrifice of resources today for the purpose of increasing aggregate production capacity tomorrow, which is the defining characteristic of investment.

More specifically, of the four WITSA spending categories, computer services is in fact the only category that consists primarily of true aggregate investment spending, taking the form of custom software development and equipment maintenance. This category also includes some services that may be more appropriately viewed as rental payments, such as web hosting, but these likely represent a small share of spending in this category.

The categories of computer hardware and computer software include the total value of purchases and leases. Ideally, one would like to count hardware and software investment as the purchase of new machinery or software. However, the WITSA measure includes secondary markets as well, as it takes into account the value of leases. Bluntly, if a computer is purchased and then leased, it is double counted. We therefore adopt

<sup>&</sup>lt;sup>1</sup>For instance, both the Penn World Table (PWT) and the Conference Board's Total Economy Database (TED) use WITSA as the main source for information on ICT spending.

an approach similar to Vu (2005) and assume that hardware investment is 0.57 times computer hardware spending, which is roughly the coefficient of proportionality in US data.<sup>2</sup> The coefficient of proportionality for software is greater than one, suggesting that software spending is lower than software investment in the United States. This is probably due to the omission of computer services spending, which includes some forms of software investment. Since we include computer services in our ICT investment measure, we assume that the remaining software investment is equal to WITSA software spending.

It is perhaps worth noting that the distinction between software leases and software investment is somewhat blurred. The software spending category consists of the total value of purchased or leased packaged software. While purchasing software is investment from the firm's perspective, from a macro perspective this is perhaps more appropriately viewed as a rental fee. The creation of new software is similar to investment in research and development (R&D). The returns to writing new software are the dividends from selling or leasing the rights to use that software. From a timing perspective, the value of the initial investment is the costs of programmers and associated capital costs for producing new software. The returns to the investment are the sales of software licenses, either permanent (purchases) or temporary (leases). From a macroeconomic perspective, software investment should be counted as the costs associated with developing new software (similar to R&D investment). However, given that this data is not available, we stick with the commonly adopted micro perspective and assume that software investment is software purchases and leases.<sup>3</sup>

WITSA produced seven publicly available reports (Digital Planet 1998, 2000, 2002, 2004, 2006, 2008, 2010) that provide data on the four ICT spending categories over the period 1992 to 2011. The number of (WITSA member) countries varies across the reports (55-75 countries) and WITSA draws on data provided by the International Data Corporation (for reports 1998, 2000, 2004) and Global Insights, Inc. (for reports 2004, 2006, 2008, 2010) and further details are provided at <a href="http://www.witsa.org">http://www.witsa.org</a>. In order to construct continuous time series for the four ICT spending categories mentioned above, we use the 1998, 2002, 2004, 2006, and 2010 reports. The reason why we use the information in all of these reports (rather than just the

<sup>&</sup>lt;sup>2</sup>See the Appendix of Vu (2005) for year-by-year estimates of this factor of proportionality.

<sup>&</sup>lt;sup>3</sup>Note that the high depreciation rate of software implies that there is no big difference between permanent purchases and temporary leases. Generally, most attempts to construct capital stocks take this perspective. The BEA's computations for the NIPA tables are one example. See the official NIPA documentation for details: http://www.bea.gov/national/pdf/chapter6.pdf.

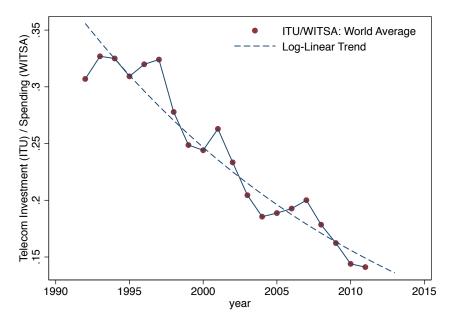


Figure S.1: ITU TC Investment vs. WITSA TC Spending

Source: The Figure presents the wolrd avarage ratio of telecommunication (TC) investment from ITU relative to WITSA TC spending.

2010 report) is that each report covers different years (with some overlap). We make the assumption that the most recent reports contain the most up-do-date information and adjust the level of spending in older reports, such that the level in an overlapping "anchor year" aligns but growth rates are maintained as observed in the older reports.

The fourth WITSA category, communication technology (CT), is defined as the total value of voice and data communication services and equipment. Conceptually, communication services (such as internet subscriptions or payments for phone usage) represent rental fees for communication infrastructure, rather than investment. Since we are interested in a pure investment measure, we substitute this category with a direct measure of CT investment from ITU. ITU publishes the World Telecommunication/ICT Indicators database covering data on 150 telecommunication/ICT statistics from 1975 to 2013 for over 200 countries and further information is provided at http://www.itu.int/en/ITU-D/Statistics/Pages/publications/wtid.aspx.

While we think that the ITU investment measures are the preferred estimate of TC investment, the ITU's data coverage varies widely across countries. In some countries, we have a continuous data series going

back to 1975, while other countries only have a handful of data points. In order to construct a TC investment series for the full sample of 1992-2013 we estimate a smooth trend in the ratio of TC investment (ITU) to spending (WITSA) for years where ITU and WITSA overlap. Figure S.1 illustrates the smooth trend in the World average of these investment/spending ratios. We use country specific versions of the trend in this ratio, to interpolate missing ITU data based on WITSA TC spending. For countries that don't have a sufficiently long time series with overlap between ITU and WITSA to estimate a country specific trend line, we use the World average as displayed in Figure S.1.

Taken together, our final measure of nominal ICT investment at current cost in USD is the sum of TC investment (ITU), computer services spending (WITSA), adjusted computer hardware spending (WITSA), and computer software spending (WITSA). This procedure results in a sample or 51 countries with a complete time series from 1992-2013 for all ICT investment series (TC, Hardware, Non-Hardware), 20 countries with 14 years of data, 3 countries with 13 years of data, and one country with only 4 years of data for all ICT investment categories (Panama only has 4 years of TC data but 14 years of IT investment data). For the countries that do not have a full sample we extrapolate backward and forward in proportion to an aggregate of investment in machinery and "other assets" (excluding transportation equipment and structures) from the PWT capital detail files. This leaves us with a balanced sample of 75 countries with IT and TC investment data over the period 1992-2013.

### Appendix S.3. The Price of ICT

Ideally, we would like to use our WITSA-ITU TC and IT investment series to construct the number of internationally comparable ICT units within each country. However, to construct an ICT index that is comparable across countries, we need country and time specific prices for ICT and non-ICT goods. Unfortunately, we do not have direct access to such data for a representative sample of countries at all levels of development.<sup>4</sup>

However, we do have access to two waves of item-level price data from the World Bank's International Comparison Program (ICP, 2005 and 2011), which allow us to construct country-level measures for the

<sup>&</sup>lt;sup>4</sup>While the construction of the PWT aggregate capital stock in part builds on such data (Feenstra, Inklaar and Timmer, 2015; Inklaar and Timmer, 2013), we were not able to obtain access to the detailed unlerying micro data, and the PWT only publishes four aggregate categories: structures, machineary, transportation equpiment, other assets.

relative price of ICT and NICT capital goods in 2005 and 2011. We then combine this static measure of cross-country variation in the price of ICT with estimates of the US ICT price from Eden and Gaggl (2018) as well as differential trends in the GDP deflator across countries (to account for general cross country time trends in prices). Specifically, we model the price of asset j (either ICT or NICT) as

$$p_{j,c,t} = p_{j,c} \cdot p_{j,us,t} \cdot p_{c,t} \tag{S.1}$$

where  $p_{j,c}$  is a time invariant price of asset j in country c relative to ICT goods in the US,  $p_{j,us,t}$  is the BEA based price deflator for asset j at time t as in Eden and Gaggl (2018), and  $p_{c,t}$  is the GDP deflator in country c relative to the GDP deflator in the US, readily available from the PWT.

To estimate the time invariant "ICT price premium",  $p_{j,c}$ , we start with manually classifying items as ICT and NICT investment goods (as well as other asset classes, such as consumption goods) in line with the usual definitions of ICT. This allows us to estimate a price index for "asset type" j, based on the relative price of each item k in country c, relative to the price of the same item in a reference country (e.g., the US), using a country specific sample of available items  $I_{j,c}$ . Specifically, we compute

$$p_{j,c} = E_{k \in I_{j,c}} \frac{p_{k,c}}{p_{k|US}}$$
 (S.2)

where  $p_{k,c}$  denotes the price of item k in country c, with c = US indicating the US. We compute the expected value E as an expenditure weighted geometric average, with ICP expenditure weights from the reference country (e.g., the US).

This measure uses prices in the reference country as a benchmark, and compares prices of ICT and NICT items relative to this reference country. We use the US as a benchmark because, due to limited data availability, we cannot construct ICT and NICT investment bundles that are comparable across countries. The role of the comparison with the US is to remove item fixed effects. To see the importance of this, consider a hypothetical scenario in which there are two countries. In country 1, we have data on the price of computers (an ICT item) and a sewing machine (a NICT item). In country 2, we have data on the price of computers but we do not have data on the price of a sewing machine; instead, we have data on the price of a vehicle (a larger NICT item). It would be meaningless to compare the ratio of the computer price to the NICT

Table S.3: ICP Price Data: Summary

#### Number of Items

| Country     | Consumption | Materials (incl. labor) | Structures | ICT | NICT |  |
|-------------|-------------|-------------------------|------------|-----|------|--|
|             |             |                         |            |     |      |  |
| A. 2005 ICP | Wave        |                         |            |     |      |  |
| Average     | 403         | 49                      | 29         | 27  | 106  |  |
| Std. Dev.   | 57          | 8                       | 5          | 9   | 31   |  |
| Min.        | 283         | 36                      | 19         | 10  | 49   |  |
| Max.        | 504         | 61                      | 36         | 40  | 159  |  |
| # Countries | 18          | 18                      | 18         | 18  | 18   |  |
| B. 2011 ICP | Wave        |                         |            |     |      |  |
| Average     | 343         | 58                      | 28         | 34  | 85   |  |
| Std. Dev.   | 107         | 33                      | 8          | 14  | 32   |  |
| Min.        | 97          | 5                       | 4          | 7   | 25   |  |
| Max.        | 654         | 100                     | 44         | 77  | 188  |  |
| # Countries | 175         | 175                     | 175        | 175 | 175  |  |

*Source:* The table summarizes the number of items per country for which prices are available in five categories of "assets": consumption goods; materials including labor inputs; residential and non-residential structures; ICT assets; non-ICT assets. See Appendix S.8 for more detailed tabulations.

item, because the vehicle represents a more expensive item. However, if we compare the price of computers relative to a benchmark country to the price of the NICT item relative to a benchmark country (where we use the US as a benchmark), we are capturing some notion of whether there is a premium associated with ICT items, on average.

Table S.3 summarizes the sample of ICT and NICT items as well as country coverage in the two ICP waves, while Figure S.2 illustrates our ICP based price measures.<sup>5</sup> Panel A plots the prices of ICT, NICT, and overall capital goods relative to consumption goods against real income per capita. That is, we are plotting  $p_{ICT,c}/p_{C,c}$ ,  $p_{NICT,c}/p_{C,c}$ , and  $p_{K,c}/p_{C,c}$ , where  $p_{C,c}$  is the price of consumption goods in country c relative to the US based on equation (S.2). By construction, all three measures are equal to 1 in the reference country (the US) and we normalize log real income per capita such that it is 0 in the US. The figure illustrates that ICT goods are relatively more expensive than non-ICT goods in general, but this ICT premium is larger for poorer countries.

In order to gauge the comparability of these price measures with other datasets, panel B of Figure S.2 contrasts our price of consumption goods  $(p_{C,c})$  with the PPP adjusted consumption deflator from the

<sup>&</sup>lt;sup>5</sup>Appendix S.8 tabulates country and item coverage in more detail.

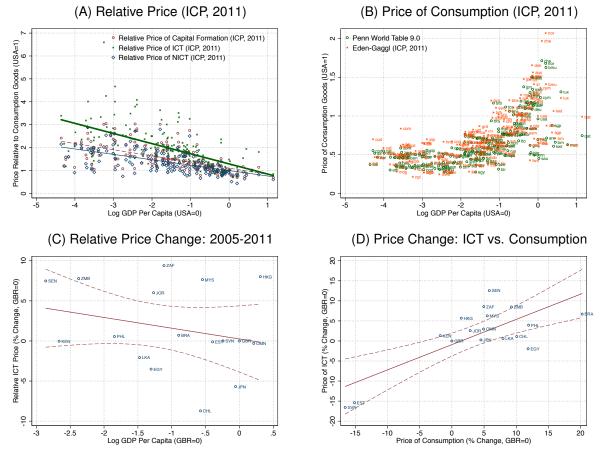


Figure S.2: The Relative Price of ICT and NICT Goods

Source: Panel A plots our estimates of PPP adjusted relative prices  $p_{j,c}/p_{C,c}$  for ICT assets, NICT assets, and all investment goods, relative to consumption goods (j=C) in all countries c. Panel B compares our estimate for  $p_{C,c}$  based on the ICP ( $p_{C,US}=1$ ) and compares it to the price of consumption reported in the PWT 9.0 (pl\_c), which is also based on the ICP 2011 wave. Panel C plots annualized changes in the ICT price based on the 2005 and 2011 ICP waves, with UK as the reference country. Panel D plots changes in the ICT price against changes in the price of consumption, again using the 2005 and 2011 waves with the UK as the reference country.

PWT 9.0 (PWT variable pl\_c). Our measure for the consumption price lines up quite well with the one constructed in the PWT. While we cannot directly compare our ICT and NICT prices to those in the PWT (since the PWT does not publish ICT or NICT prices), we hope that the strong similarity in consumption prices suggests that our ICT prices are likely to accurately reflect the differences in the price of ICT across countries in 2011.

Although we have access to detailed item level price data in both the 2005 and 2011 ICP waves, these data are only available for a small number of countries in 2005 (for example, not including the US), which

makes the construction of time trends difficult (see Table S.4 for a detailed summary of country and item coverage in the 2005 ICP wave). To illustrate, panels C and D of Figure S.2 draw on the sample of 17 countries with overlap between the 2005 and 2011 wave and an acceptable number of ICT items.<sup>6</sup> Since the US is not in the 2005 ICP sample, we construct all relative prices with the UK as the reference country instead. Panel C of Figure S.2 plots the annualized precent change in the relative price of ICT (as displayed in panel A except with the UK as the reference country) against log GDP per capita. Panel D plots the change in the ICT price against that of the price of consumption.

Given the lack of data, it is hard to draw strong conclusions from this analysis, but one suggestive result is that there is no strong systematic relationship between the relative price of ICT and income, and that the price of ICT largely moves in lockstep with consumption prices. This provides one source of suggestive evidence for a key assumption made in equation (S.1), namely that time variation in country-specific ICT price premia relative to the US are proxied by differential trends in the GDP deflator across countries, denoted  $p_{c,t}$  in equation (S.1). We note that both the PWT and the TED make the same assumption to proxy for differential ICT price trends across countries.

#### Appendix S.4. ICT and NICT Capital Stocks

Equipped with the investment series for ICT and NICT from Appendix S.2 and the price indexes from Appendix S.3, we use the standard perpetual inventory method (PIM) to construct estimates for the stock of ICT.<sup>7</sup> For each asset, we take the investment series in current cost USD and deflate it using the price indexes constructed in Appendix S.3, resulting in a series that is measured at constant 2011 prices in the US, denoted  $I_{c,t}$ . For example, investment in IT assets is then denoted in units of 2011 IT assets in the US. We note that we use the ICT price deflator from Appendix S.3 for both IT and TC assets.

Our first year with IT and TC investment data is 1992. In order to construct an initial capital stock, we apply a two-step procedure: we first extrapolate each investment series backward in proportion to investment in machinery and "other assets" from the PWT capital detail. We stop the extrapolation in the first year

<sup>&</sup>lt;sup>6</sup>We drop Cameroon from this analysis, as it only has 10 ICT items in the 2005 ICP wave and produces a massive outlier for the price of ICT.

<sup>&</sup>lt;sup>7</sup>Note that both the PWT and TED also use the standard PIM to construct ICT stocks.

<sup>&</sup>lt;sup>8</sup>Specifically, we compute the in sample time series for the ratio of ICT investment (our measure) to investment in machinery and other assets (the PWT measure). We then extrapolate this ratio backward using a log linear trend. Finally, we use the out of

of available investment data in the PWT capital detail. In a second step, we use a version of the standard (Solow) steady state condition,  $K_{c,0} = \frac{I_{c,0}}{\bar{g}_c} + \delta$ , to estimate an initial value  $K_{c,0}$  for the first year of PWT investment data,  $I_{c,0}$ , where  $\bar{g}_c$  represents country specific investment growth, and  $\delta$  is the depreciation rate in the initial period. We have experimented with various alternatives (e.g., initializing all values in 1992 with the Solow steady state assumption, or initializing all data series with zero in the initial year of PWT investment data, etc.) but did not find these choices to have notable effects on our results for the period 2000-2011, which is the most relevant sample for our main analyses. However, in order to ensure estimates that are as accurate as possible at the beginning of our sample in 1992, we use as much information from the PWT capital detail as possible.

Based on these initial capital stocks we then use the perpetual inventory method separately for IT, TC, and NICT capital, where we compute a series for NICT investment by taking the difference between aggregate, current cost investment reported in the PWT and the sum of our series for IT and TC investment. We then deflate the resulting nominal NICT investment series with the NICT price index from Appendix S.3.

For each of the three asset groups, we then iterate on the standard neoclassical law of motion for the capital stock:

$$K_{c,t+1} = I_{c,t} + (1 - \delta_{c,t})K_{c,t}$$
(S.3)

where we assume the following depreciation rates: 31.5% for IT, 11.5% for TC (see Inklaar and Timmer, 2013), which implies an average value of ICT depreciation of 18.9%, and 3.59% for NICT (based on data in Eden and Gaggl (2018)).

In order to gauge the quality of our estimates for ICT and NICT stocks, we compare our estimates for the US to those by Eden and Gaggl (2018), which are a direct aggregation of the BEA's estimates by detailed asset. Figure S.3 reports this comparison in current cost USD. Notice that the investment series for both ICT and NICT are virtually identical, perhaps with the largest discrepancy in ICT investments at the very end of the sample. The resulting stock estimates for NICT also match almost perfectly, while the estimates for ICT show a notable difference in 1992, despite the virtually identical investment series and initial value in 1950.

This discrepancy in the 1992 estimate for the ICT stock is mostly due to different assumptions about

sample predicted values of this ratio and multiply them with PWT investment in machineary and other assets for all available years of data in the PWT.

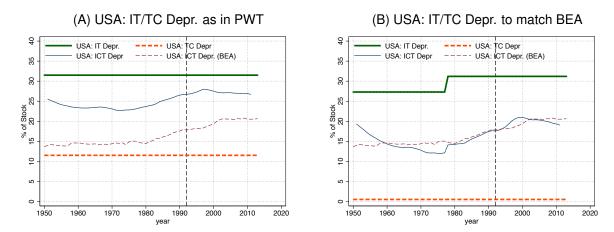
(A) USA: ICT Investment (B) USA: ICT Stock USA: WITSA+ITU+PWT ICT Investmen USA: WITSA+ITU+PWT ICT Stock 2000000 USA: BEA ICT Stock (Eden-Gaggl, 2018) USA: BEA ICT Investment (Eden-Gaggi, 2018) 000009 Million USD 1000000 1500000 500000 1940 1960 2000 2020 1960 2000 2020 1940 (C) USA: NICT Investment (D) USA: NICT Stock USA: WITSA+ITU+PWT NICT Investment USA: WITSA+ITU+PWT NICT Stock (PIM) 50000 USA: BEA NICT Investment (Eden-Gaggl, 2018) USA: BEA NICT Stock (Eden-Gaggl, 2018) 40000 Million USD 2000000 Billion USD 20000 30000 1980 2000 1940 1980

Figure S.3: ICT/NICT Investment & Stocks: BEA vs. WITSA-ITU-PWT

Source: The graphs plot ICT and NICT investment and stocks for the USA. We compare our series based on WITSA, ITU, and PWT data to the series constructed by Eden and Gaggl (2018), which are a direct aggregation of the BEA's estimates in the detailed fixed asset accounts. Panels A and B plot ICT investment and stocks, while panels C and D illustrate NICT investment and stocks. The vertical dashed lines indicate 1992, which is the first year of WITSA ICT spending data.

the rate of depreciation. The BEA uses fixed depreciation rates at a very disaggregated level and therefore the changing composition of ICT investments leads to a much lower rate of depreciation in earlier years. We took the depreciation rates for IT (31.5%) and TC (11.5%) from the PWT documentation (which is also consistent with the assumptions made in the TED). To illustrate, Panel A of Figure S.4 plots the depreciation rates based on these assumptions and also plots the time varying implied depreciation rate for ICT (a stock value weighted average of the two depreciation rates). One can clearly see that the general time pattern of ICT depreciation is similar to the BEA estimates in Eden and Gaggl (2018) but that the BEA level is substantially lower, particularly in the earlier part of the sample.

Figure S.4: ICT Depreciation Rate

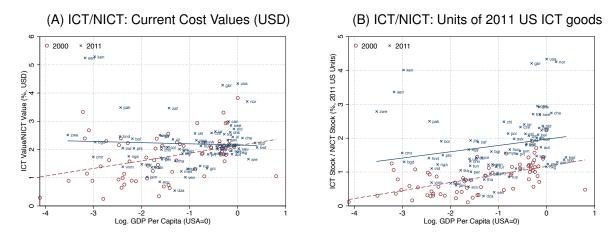


Source: The graphs plot depreciation rates for IT and TC, as well as the implied depreciation rate for ICT. As a reference, we plot the ICT depreciation rate based on BEA estimates for the US, as reported by Eden and Gaggl (2018).

Panel B of Figure S.4 shows the resulting ICT depreciation rate for an alternative set of assumptions, which matches the implied ICT depreciation rate for the US very well. As with the assumptions in the PWT and TED, the numbers are based on Fraumeni (1997), who reports the official, asset specific depreciation rates used by the BEA. Here, we took the values for "Office, computing, and accounting machinery" (27.29% before 1978 and 31.19% after 1978) to proxy for IT and "Electrical transmission, distribution, and industrial apparatus" (0.5%) to proxy for TC from Table 3 in Fraumeni (1997). The same table reports "Communications equipment" (15% for business services, and 11% for other industries), which are the numbers used by the PWT and TED. Our alternative specification implicitly assumes that investment in telecommunications equipment (as reported by ITU) represents largely physical transmission lines, cell phone towers, etc., which have very low depreciation rates. It turns out that this assumption matches the BEA value for ICT depreciation much better than the assumptions made in the PWT and TED. That said, the resulting stocks don't differ dramatically (though they match the US series from Eden and Gaggl (2018) better), so to stay consistent with other datasets, we conduct our main analyses using the same assumptions on depreciation as in the PWT and TED.

To illustrate the cross country variation in ICT and NICT capital stocks, Figure S.5 plots the ratio of ICT to NICT capital in percent. Panel A reports current cost values while panel B illustrates internationally

Figure S.5: ICT/NICT Stocks & Income Per Person



Source: The graphs plot the ratio of ICT to NICT capital in percent. Panel A reports current cost values while panel B illustrates internationally comparably constant cost units. In order to minimize the influence of the initial values in 1992, the figure reports these ratios for the years 2000 and 2011, where 2011 is both our final year in the sample and the year in which we have detailed item level ICP data to compute the relative prices of ICT and NICT (see Appendix S.3)

comparably constant cost units. In order to minimize the influence of the initial values in 1992, the figure reports these ratios for the years 2000 and 2011, where 2011 is both our final year in the sample and the year in which we have detailed item level ICP data to compute the relative prices of ICT and NICT (see Appendix S.3).

The Figure suggests that the amount of ICT relative to NICT (both in values and internationally comparable units) shows a positive correlation with income per capita in 2000. However, in 2011, this correlation has largely disappeared in current cost values but is still almost unchanged when measured in units of 2011 constant cost values in the US. This difference in 2011 suggests that relative prices play an important role for this relationship. That is, the fact that ICT goods are relatively more expensive in poorer countries can make the comparison in current cost values misleading.<sup>9</sup>

<sup>&</sup>lt;sup>9</sup>We note that Kenya and Senegal are perhaps outliers, at least in 2011. When we fit the regression line for 2011 without thse two countries, there is still a mild positive relationship, however markedly flatter than in 2000.

#### Appendix S.5. ICT and NICT Income Shares

We measure the ICT and NICT income shares following the methodology of Eden and Gaggl (2018), which builds on two identifying assumptions: first, constant returns to scale in the aggregate, which implies that GDP is split among factor inputs; second, the return to investing in different assets (ICT and NICT) must equalize across assets. Formally, these assumptions can be summarized by the following two conditions:

$$s_{K,t}P_tY_t = \sum_{j \in J} R_{j,t}K_{j,t} \tag{S.4}$$

$$\frac{R_{i,t}}{P_{i,t}} + (1 - \delta_{i,t}) \frac{P_{i,t+1}}{P_{i,t}} = \frac{R_{n,t}}{P_{n,t}} + (1 - \delta_{n,t}) \frac{P_{n,t+1}}{P_{n,t}} \quad \text{for all } i, n \in J$$
 (S.5)

where  $s_{K,t}$  is capital's share in aggregate income  $P_tY_t$ , with  $P_t$  the GDP deflator. The set of available assets is denoted J, with  $P_{j,t}$ ,  $\delta_{j,t}$ , and  $K_{j,t}$ , respectively, indicating the price, depreciation rate, and stock of asset j, measured in internationally comparable units.  $R_{i,t}$  indicates the nominal rental rate of asset j.

Focusing on the two asset case with i = ICT and n = NICT, we can solve the above system of equations for the relative price adjusted nominal rental rate for each asset:<sup>10</sup>

$$\frac{R_{i,t}}{P_{i,t}} = \left[CG_{n,t} - CG_{i,t}\right] \frac{P_{n,t}K_{n,t}}{P_{K,t}K_t} + (1 + \pi_{n,t})s_{K,t} \frac{P_tY_t}{P_{K,t}K_t}$$
(S.6)

$$\frac{R_{n,t}}{P_{n,t}} = \left[ CG_{i,t} - CG_{n,t} \right] \frac{P_{i,t}K_{i,t}}{P_{K,t}K_t} + (1 + \pi_{i,t})s_{K,t} \frac{P_tY_t}{P_{K,t}K_t} \tag{S.7}$$

where  $P_{K,t}K_t = P_{i,t}K_{i,t} + P_{n,t}K_{n,t}$  denotes the current cost aggregate capital stock and  $CG_{j,t} = (1 - \delta_{j,t})(1 + \pi_{j,t})$  asset specific capital gains net of depreciation, with  $1 + \pi_{j,t} = P_{j,t+1}/P_{j,t}$ . Thus, the data inputs to compute the right hand side of both expressions are: (1) asset specific price inflation and depreciation; (2) current cost values for the stock of both assets; (3) current cost GDP; and (4) an estimate of the capital share,  $s_{K,t}$ .

We take the current cost values and price deflators from Appendix S.4, nominal GDP from the PWT,

 $<sup>^{10}</sup>$ We note that the notation presented here is slightly different from Eden and Gaggl (2018), based on an implicit assumption about the timing of investment returns. If the rental rate  $R_{i,t}$  is paid "today" then there is no need for additional adjustments due to changes in the relative asset prices. If  $R_{i,t}$  is paid "tomorrow", then the formulas need to be adjusted for asset specific inflation as in Eden and Gaggl (2018). This assumption about the timing of rental payments has no effect on the results in this paper and we therefore choose this simplified exposition.

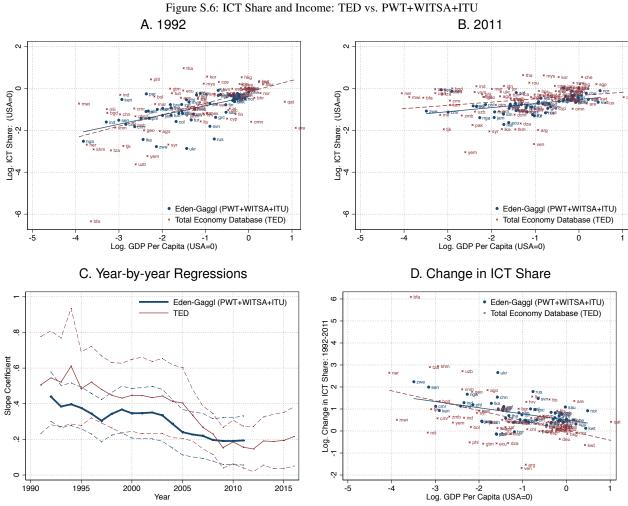
and estimate the capital share based on the labor share reported in the PWT as  $s_{K,t} = 1 - s_{L,t}$ . The income share of each asset can then be obtained by multiplying  $R_{j,t}/P_{j,t}$  from equations (S.6) and (S.7) with the value of asset j in total GDP, requiring no additional data inputs:

$$s_{j,t} = \frac{R_{j,t}}{P_{j,t}} \frac{P_{j,t}K_{j,t}}{P_tY_t} = \frac{R_{j,t}K_{j,t}}{P_tY_t}$$
 (S.8)

We would like to highlight two important measurement assumptions, which are treated differently in the TED. First, we attempt to explicitly construct ICT stocks that are measured in internationally comparable units. While both the TED and the PWT account for differential trends in the price of ICT, using country specific GDP deflators, they do not adjust for cross-country differences in the relative price of ICT in the base year (2011 in our case). Second, the TED measures GDP differently from what is reported in the national accounts for many countries. Among other things, they try to account for changes in the price of intellectual property products and intangible capital, which they argue is mismeasured in the traditional national accounts estimates.

In light of these differences in measurement assumptions, panels A and B of Figure S.6 plot the ICT share for both data sources against log real GDP per capita within the respective data source, for the years 1992 and 2011, respectively (the first and last year in our dataset). That is, we plot our measures of the ICT share against the PWT measure of real income, while we plot the TED measures of the ICT share against the TED measure of income. As a result, the data points do not line up perfectly along both dimensions.

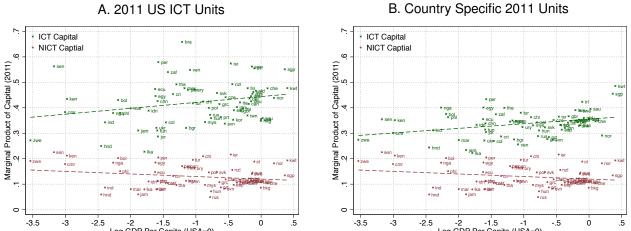
However, while the estimates for the ICT share in the two data sources do not align perfectly, they broadly agree on the relationship between ICT intensity and income. Importantly, panel A suggests that in the early 1990s, there was a clear positive relationship between the ICT share and real income per person. However, by 2011 this relationship has mostly vanished. Panel C highlights this finding, by plotting the slope coefficient of regression lines like the ones displayed in panels A and D, separately for each year throughout the sample. Again, while the two data sources don't agree perfectly, the broad patterns are the same. Finally, panel D plots the change in the ICT share between 1992 and 2011, illustrating that the gradual disappearance of this positive relationship is likely driven by the fact that poor countries were systematically catching up with rich countries. While the slope toward the end of the sample in panel C is still positive, it is only marginally significant.



Source: Panels A and B plot  $\ln(s_{ICT})$  against log output per capita for the years 1992 and 2011 (the first and last year in our WITSA-ITU based sample). Log GDP per capita is normalized so that the US is zero and drawn from the respective data source (Eden-Gaggl and TED). Panel C plots the slope coefficient for the regression lines displayed in panels A and B for all years between 1991-2016. Panel D plots the change in  $\ln(s_{ICT})$  between 1992-2011 (the difference between panel A and panel B) against log GDP per capita, normalized such that  $\ln(Y_{US}/L_{US})$ =0.

In sum, while there are a number of differences in the details of the data construction, both our data and the TED convey the same general patterns in the cross-country variation of ICT and NICT shares. The two main benefits of our dataset are: (1) we have also constructed ICT and NICT stocks that are internally consistent with our measures of disaggregated capital shares; (2) our estimates for the ICT share are conceptually consistent with the measures of value added from the GGDC10; (3) our dataset allows us to directly estimate the marginal product of capital in internationally comparable units of ICT and NICT, a data input we need for our second calibration strategy.

Figure S.7: Marginal Product of Capital



Source: Panels A and B plot  $MPK_{j,t}$  as defined in equation (S.9) against log GDP per capita, normalized such that  $\ln(Y^{USA})=0$ . Panel A measures ICT and NICT in 2011 US units, whereas panel B does not account for level differences in the relative price of ICT across countries in 2011 (i.e.,  $p_{c,j} = 1$  for all c).

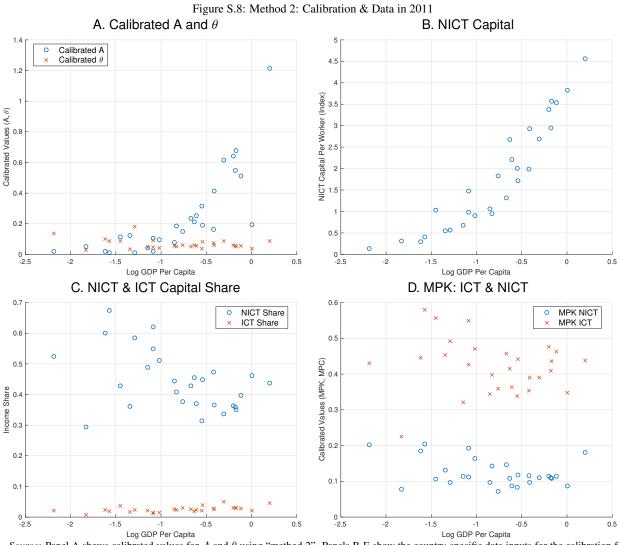
#### Appendix S.6. Capital Data for Two-Sector Calibration

Aside from the data on labor inputs, our second calibration strategy requires estimates of both the marginal product of capital for ICT and NICT as well as a measure of the stock of NICT capital. We note that it is important that these quantities are measured in internationally comparable units, to allow a meaningful interpretation of the resulting estimate of IT capabilities ( $\theta$ ).

In our competitive framework, the rental rate must equal the nominal marginal product of capital  $R_{j,t} = P_t M P K_{j,t}$ . Using this relationship, we can estimate the real marginal product by multiplying the relative price adjusted rental rates from equations (S.6) and (S.7) with the relative price of asset j,  $P_{j,t}/P_t$ :

$$MPK_{j,t} = \frac{P_t MPK_{j,t}}{P_{j,t}} \frac{P_{j,t}}{P_t} = \left(\frac{R_{j,t}}{P_{j,t}}\right) \frac{P_{j,t}}{P_t}$$
 (S.9)

where the expression in parentheses can be computed using equations (S.6) and (S.7). Thus, in our measurement,  $MPK_{i,t}$  measures the amount of additional output in a given country in return to investing into an extra unit of ICT (measured in *internationally comparable* units of ICT). Note that we use our ICP based price of ICT in 2011, in order to account for the fact that same unit of ICT has a different price in different countries. Figure S.7 illustrates this point. Panel A reports our estimates in internationally comparable units,



Source: Panel A shows calibrated values for A and  $\theta$  using "method 2". Panels B-E show the country-specific data inputs for the calibration for the year 2011.

while panel B is based on a version in which ICT and NICT prices are constructed as in the TED and PWT. That is, in panel B we assume that  $p_{c,j}$  is one for all countries and assets. The biggest effect of our price measurement is that the marginal product of ICT is markedly higher, on average.

Figure S.8 reports both our calibrated values for A and  $\theta$ , alongside the data inputs for the calibration of our two-sector model, restricted to the sample of countries that also have the detailed labor input data as discussed in the main text. Panel B reports our index of NICT capital per worker, measured in internationally comparable units. As mentioned in the main text, the distribution of NICT across countries closely tracks

our estimates of A, essentially governing the scale of each economy.

Consistent with the motivating figure in the main text (Figure 1), panel C illustrates that the ICT share in 2011 shows almost no relationship with income per capita. Finally, panel D shows the implied marginal product of ICT and NICT. Equipped with these data series, together with our estimates of high/low skilled labor in effective units, we can use the first order conditions presented in the main text in order to solve for A and  $\theta$  (plotted in panel A of figure Figure S.8). Again, the sample of countries in Figure S.8 is restricted to the countries with all necessary data for the second calibration strategy described in the main text.

#### Appendix S.7. Comparison With Existing Datasets

It is perhaps useful to compare our measurement strategy with existing datasets that include measures of ICT capital. There are two main datasets containing ICT capital measures: (a) the Groningen Growth and Development Center's KLEMS datasets, and (b) the Conference Board's Total Economy Database (TED).

The key difference with the KLEMS datasets is country coverage. The EU KLEMS covers 27 high income countries between 1970-2013 (O'Mahony and Timmer, 2009) and the WORLD KLEMS database provides additional ICT/NICT data for Canada (Gu, 2012) and Russia (Voskoboynikov, 2012). In contrast, our dataset on ICT/NICT capital stocks covers 67 countries at various levels of development and is—to the best of our knowledge—the most comprehensive account of ICT and NICT *stocks* at this point. That said, there are currently numerous WORLD KLEMS projects under construction to expand converge. The TED, on the other hand, has very comprehensive country coverage, yet it only contains measures of the growth in ICT capital services for the period 1990-2014 and does not specifically attempt to measure ICT capital stocks.

While our measurement efforts are clearly complementary to Jorgenson and Vu (2005), who also use WITSA and ITU data to estimate ICT, there are some differences. Specifically, they assume that ICT investment is proportional to ICT spending, while we try to construct an investment measure directly. Furthermore, most previous work does not count the category of "capital services" as an investment category, and rather focuses on projected values of hardware, software and telecommunications spending on hardware, software and telecommunications investment. Since the services category consists of some software investment (such as custom software or website design), the ratio of software spending and software investment in the US is

above two (Vu, 2005). Our view is that the category "ICT services" represents pure investment spending and should be counted as such. Another important difference is that the data provided in his paper is data on ICT capital growth rather than on the stock of ICT.

Finally, we keep our methodology conceptually close to that of the PWT (Feenstra et al., 2015; Inklaar and Timmer, 2013). Note that, starting with version 8.0, the PWT constructs aggregate capital stocks by adding estimated capital stocks of six different asset types, among them computers, communication equipment and software.<sup>11</sup> These are also based on the PIM, run separately for these categories, with depreciation rates that are similar for computers and software (31.5%) but substantially lower for communications (11.5%). As mentioned in Appendix S.4, we also adopt these assumptions.

<sup>&</sup>lt;sup>11</sup>Note that, unfortunately, PWT does not make their disaggregated investment series publicly available and we were not able to gain access to these data.

## Appendix S.8. ICP Price Data: Detailed Country Coverage

Table S.4: ICP Wave 2005: Items Per Country

|                      |        |            | Number of Items |                         |            |        |         |  |
|----------------------|--------|------------|-----------------|-------------------------|------------|--------|---------|--|
| Country              | Y/L    | Inc. Perc. | Consumption     | Materials (incl. labor) | Structures | ICT    | NICT    |  |
| China, Hong Kong SAR | 44.499 | 94         | 424             | 54                      | 36         | 36     | 134     |  |
| United Kingdom       | 38.251 | 89         | 454             | 56                      | 24         | 40     | 159     |  |
| Japan                | 34.221 | 84         | 283             | 38                      | 23         | 28     | 87      |  |
| Oman                 | 27.373 | 76         | 448             | 58                      | 30         | 27     | 126     |  |
| Slovenia             | 26.447 | 76         | 399             | 48                      | 19         | 40     | 154     |  |
| Estonia              | 17.808 | 70         | 442             | 56                      | 28         | 40     | 141     |  |
| Malaysia             | 16.179 | 66         | 504             | 60                      | 32         | 32     | 120     |  |
| Chile                | 13.623 | 63         | 355             | 45                      | 27         | 18     | 82      |  |
| South Africa         | 10.245 | 55         | 344             | 40                      | 21         | 19     | 66      |  |
| Brazil               | 8.732  | 49         | 336             | 40                      | 27         | 18     | 74      |  |
| Jordan               | 5.342  | 40         | 351             | 38                      | 33         | 16     | 93      |  |
| Egypt                | 5.308  | 39         | 458             | 55                      | 32         | 28     | 134     |  |
| Sri Lanka            | 4.831  | 36         | 361             | 48                      | 36         | 27     | 106     |  |
| Philippines          | 4.062  | 31         | 417             | 47                      | 30         | 32     | 111     |  |
| Cameroon             | 2.305  | 21         | 410             | 41                      | 34         | 10     | 72      |  |
| Senegal              | 1.936  | 18         | 465             | 61                      | 35         | 26     | 100     |  |
| Kenya                | 1.885  | 16         | 423             | 57                      | 35         | 30     | 106     |  |
| Zambia               | 1.585  | 13         | 374             | 36                      | 26         | 25     | 49      |  |
| Average              |        |            | 402.667         | 48.778                  | 29.333     | 27.333 | 106.333 |  |
| Std. Dev.            |        |            | 56.517          | 8.496                   | 5.269      | 8.704  | 31.339  |  |
| Min.                 |        |            | 283             | 36                      | 19         | 10     | 49      |  |
| Max.                 |        |            | 504             | 61                      | 36         | 40     | 159     |  |
| # Countries          |        |            | 18              | 18                      | 18         | 18     | 18      |  |

Table S.5: ICP Wave 2011: Items Per Country (Part 1)

Table S.6: ICP Wave 2011: Items Per Country (Part 2)

Table S.7: ICP Wave 2011: Items Per Country (Part 3)

|                                 |       |            | Number of Items |                         |            |          |          |  |
|---------------------------------|-------|------------|-----------------|-------------------------|------------|----------|----------|--|
| Country                         | Y/L   | Inc. Perc. | Consumption     | Materials (incl. labor) | Structures | ICT      | NICT     |  |
| Egypt                           | 9.891 | 43         | 519             | 92                      | 44         | 57       | 147      |  |
| Ecuador                         | 9.836 | 42         | 248             | 81                      | 16         | 59       | 142      |  |
| St. Vincent and the Grenadines  | 9.261 | 42         | 274             | 64                      | 23         | 27       | 59       |  |
| Albania                         | 9.197 | 41         | 281             | 12                      | 22         | 31       | 78       |  |
| Bosnia and Herzegovina          | 9.044 | 41         | 287             | 12                      | 25         | 25       | 69       |  |
| Indonesia                       | 8.897 | 40         | 366             | 77                      | 23         | 39       | 129      |  |
| Namibia                         | 8.893 | 40         | 533             | 97                      | 38         | 42       | 112      |  |
| Mongolia                        | 8.657 | 39         | 300             | 81                      | 22         | 38       | 94       |  |
| Sri Lanka                       | 8.342 | 38         | 308             | 73                      | 17         | 24       | 72       |  |
| Armenia                         | 7.876 | 37         | 359             | 18                      | 34         | 37       | 73       |  |
| Belize                          | 7.733 | 37         | 246             | 13                      | 21         | 13       | 30       |  |
| Swaziland                       | 7.598 | 36         | 479             | 93                      | 37         | 35       | 108      |  |
|                                 |       |            |                 |                         |            |          |          |  |
| amaica                          | 7.588 | 36<br>35   | 360<br>139      | 76<br>5                 | 31<br>11   | 41<br>23 | 83<br>63 |  |
| Angola                          | 7.528 |            |                 |                         |            |          | 63       |  |
| El Salvador                     | 7.459 | 35         | 242             | 10                      | 19         | 24       | 50       |  |
| Paraguay                        | 7.434 | 34         | 304             | 12                      | 32         | 35       | 76       |  |
| řiji                            | 7.33  | 33         | 261             | 66                      | 21         | 36       | 132      |  |
| Morocco                         | 6.771 | 32         | 463             | 95                      | 40         | 41       | 110      |  |
| Shutan                          | 6.661 | 32         | 217             | 62                      | 19         | 16       | 53       |  |
| luatemala                       | 6.545 | 31         | 276             | 55                      | 26         | 44       | 80       |  |
| abo Verde                       | 6.133 | 31         | 369             | 52                      | 35         | 20       | 55       |  |
| hilippines                      | 5.755 | 30         | 340             | 73                      | 27         | 42       | 103      |  |
| olivia (Plurinational State of) | 5.576 | 29         | 308             | 81                      | 22         | 60       | 129      |  |
| ongo                            | 5.339 | 29         | 395             | 83                      | 39         | 22       | 66       |  |
| igeria                          | 5.169 | 28         | 414             | 98                      | 39         | 21       | 90       |  |
| dia                             | 4.562 | 27         | 334             | 73                      | 27         | 51       | 104      |  |
| iet Nam                         | 4.559 | 27         | 342             | 79                      | 24         | 32       | 96       |  |
| akistan                         | 4.359 | 26         | 276             | 74                      | 26         | 34       | 86       |  |
| ate of Palestine                | 4.352 | 26         | 654             | 98                      | 44         | 51       | 165      |  |
| ao People's DR                  | 4.326 | 25         | 241             | 58                      | 16         | 31       | 64       |  |
| onduras                         | 4.305 | 25         | 261             | 60                      | 15         | 22       | 66       |  |
| epublic of Moldova              | 4.295 | 24         | 367             | 16                      | 37         | 47       | 119      |  |
| icaragua                        | 4.055 | 24         | 307             | 76                      | 22         | 47       | 81       |  |
| Iyanmar                         | 3.864 | 23         | 278             | 73                      | 19         | 27       | 62       |  |
| udan (Former)                   | 3.82  | 22         | 551             | 78                      | 35         | 53       | 155      |  |
| emen                            | 3.797 | 22         | 581             | 85                      | 36         | 42       | 133      |  |
| hana                            | 3.44  | 21         | 575             | 88                      | 39         | 28       | 93       |  |
| yrgyzstan                       | 3.437 | 21         | 343             | 16                      | 34         | 26       | 63       |  |
| ambia                           | 3.394 | 20         | 391             | 71                      | 32         | 33       | 91       |  |
| Iauritania                      | 3.164 | 20         | 285             | 11                      | 31         | 28       | 40       |  |
| no Tome and Principe            | 2.797 | 19         | 293             | 68                      | 39         | 28       | 73       |  |
| te d'Ivoire                     | 2.615 | 19         | 519             | 98                      | 35         | 19       | 78       |  |
| ambodia                         | 2.595 | 18         | 293             | 83                      | 22         | 26       | 78       |  |
| jibouti                         | 2.595 | 18         | 321             | 78                      | 7          | 23       | 30       |  |
| angladesh                       | 2.578 | 17         | 344             | 73                      | 24         | 30       | 94       |  |
| enya                            | 2.543 | 16         | 458             | 93                      | 34         | 44       | 91       |  |
| ameroon                         | 2.472 | 16         | 463             | 98                      | 39         | 35       | 110      |  |
| ajikistan                       | 2.464 | 15         | 337             | 13                      | 36         | 37       | 79       |  |
| esotho                          | 2.312 | 15         | 417             | 57                      | 35         | 41       | 95       |  |
| Senegal                         | 2.086 | 14         | 479             | 91                      | 40         | 39       | 93<br>94 |  |
| benegai                         | 2.080 | 14         | 4/9             | 71                      | 40         | 39       | 94       |  |

Table S.8: ICP Wave 2011: Items Per Country (Part 4)

Number of Items Country Y/L Inc. Perc. Consumption Materials (incl. labor) Structures ICT NICT U.R. of Tanzania: Mainland 2.052 1.936 Nepal Uganda 1.787 Benin 1.712 Chad 1.679 Haiti 1.507 Mali 1.489 Gambia 1.487 Zimbabwe 1.453 Comoros 1.417 Guinea-Bissau 1.414 Burkina Faso 1.386 Rwanda 1.384 Sierra Leone 1.286 Madagascar 1.275 Guinea 1.245 Togo 1.217 Malawi 1.087 1.077 Ethiopia Mozambique .925 Central African Republic .906 .774 Niger Liberia .722 D.R. of the Congo .691 Burundi .641 33.977 Average 342.6 57.623 27.686 85.217 Std. Dev. 106.572 32.692 8.347 13.722 32.329 Min. Max. # Countries 

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